

Star Dynamic Corporation is Named SBA Regional Prime Contractor of the Year

Star Dynamic Corporation, a Garfield-based manufacturer of telecommunication equipment for the U.S. Military was named recipient of the U.S. Small Business Administration's 2005 Regional Prime Contractor of the Year Award for Region II.

In making the announcement, SBA New Jersey District Director James A. Kocsi, said Star Dynamic Corporation, competed against several other firms from Region II, which encompasses New Jersey, New York, Puerto Rico and the U.S. Virgin Islands for the award.

In 1975, Leonard Schwartzman, CEO and David Alster, formed Star Dynamic Corporation. Today, the company provides the U.S. Military with comprehensive engineering, manufacturing and testing services of telecommunication equipment from its 25,000 square foot facility in Garfield. Some of the company's products include innovative digital and field telephones, modems, switchboards, and intercom amplifiers designed for the U.S. Military.

The company has 50 employees that are comprised of electronic and mechanical engineers, skilled assembly operators, and exacting quality assurance people. Star Dynamic Corporation's participation in value engineering programs has saved the U.S. Government over \$10 million.

According to Kocsi, Richard La Pointe of the Defense Contract Management Agency at Picatinny;



In Their Prime---The Star Dynamic Corporation was named the U.S. Small Business Administration's (SBA) 2005 Regional Prime Contractor of the Year. The company manufactures telecommunications equipment for the U.S. Military. The company was started by CEO Leonard Schwartzman (far left) and partner David Alster, vice president (second from right) 30 years ago. Today, the company employs 50 people and averages \$10 million in sales. Joining in the celebration are Michelle Schwartzman, vice president of manufacturing (far right), Anna M. Haemmerle, quality control manager who has been with the company 29 years (second from left), and worker Carmen Broncales (third from left) who has been with the company 27 years.

Arsenal nominated Schwartzman and his company for the award. Star Dynamic Corporation was selected for the award based on criteria that measures the company's technical and management capability; the company's financial strength customer interface; as well as its ability to deliver quality products and services at a competitive cost and in a timely manner to the U.S. Government.

In accepting the award, Michelle Schwartzman, the vice president of the company said, "This is a great honor for our company, and is a testimony to the

quality service that we provide the U.S. Government."

"This award is a tribute to the dedication of all our employees at Star Dynamic Corporation and is an outstanding achievement for a company of our size," said Michelle Schwartzman. "It's great to be recognized for the quality service we provide to the U.S. Military."

According to Kocsi, the Schwartzmans and Alster were honored in Washington, D.C. during National Small Business Week in April by SBA Administrator Hector V. Barreto.

The company's Quality Management System has been certified to ISO 9001-2000 requirements, and enjoys a 30-year record of success in the design of reliable and cost-effective telecommunication equipment.

This is also the second time the company has received this honor from the SBA. Star Dynamic Corporation was the SBA's Regional Prime Contractor of the Year in 1989.

